

ADVISER PROFILE

SASHA TOPOLCSANYI

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OVERVIEW

Sasha joined the financial services industry in 2001 and became a qualified financial advisor in 2006. Having completed her Bachelor of Business (Economics and Finance) in 2003 at RMIT and subsequent studies in the Advanced Diploma of Financial Services (Financial Planning), self-managed super fund and margin lending specialist courses, Sasha has gained extensive knowledge and provided advice to clients in areas of superannuation and retirement planning, social security, gearing strategies, insurance, investments and portfolio management.

Sasha believes in working closely with clients to develop a tailored and complete solution for their individual needs, guiding them to their desired financial goals and planning for both the foreseeable and unforeseeable along the way.

Sasha Topolcsanyi is a Sub-Authorised Representative of Fairway Group East Pty Ltd, Corporate Authorised Representative No. 1236639. Authorised Representative No. 300446.

QUALIFICATIONS

Sasha holds a Bachelor of Business (Economics and Finance) and a Diploma of Financial Planning in order to meet the competency requirements under ASIC's Regulatory Guide RG 146.

AUTHORISATIONS

Sasha is authorised to provide advice and deal in the following financial products:

- Life Products including Investment Life Insurance Products & Life Risk Insurance Products;
- Interests in Managed Investment Schemes including Investor Directed Portfolio Services;
- Deposit & Payment Products;
- Retirement Savings Accounts ("RSA") products;
- Debentures, Stocks or Bonds issued or proposed to be issued by a Government;
- Superannuation; and
- Standard Margin Lending Facility.



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FAIRWAY GROUP EAST FEES AND CHARGES

Sasha will be paid by Financial Planning Advice Fees as described in the Financial Services Guide. The amount of the benefit and how it is calculated will be advised to you during your initial meeting.

Sasha's fee for the preparation of a Statement of Advice and other Advice documents will vary depending on the complexity involved and the time taken. You will be notified of the costs involved prior to the commencement of any work.

Sasha provides the option of ongoing reporting and advisory services. You will be notified of the cost involved prior to the commencement of any ongoing services.

Fairway Group East pays a fixed licensing fee to Capstone Financial Planning Pty Ltd and will receive all revenue earned from the financial services provided to you. Sasha is a salaried employee of Fairway Group East and will receive a salary/benefit from this company.

OTHER BENEFITS SASHA MAY RECEIVE

From time to time Sasha may be invited to social or sporting events and receive the occasional gift such as a bottle of wine or hamper on special occasions. These non-cash benefits will have a value of less than \$300. A register listing the details of any non-cash benefits between \$100 and \$300 is maintained. These invitations and gifts do not influence the advice provided to you. If you would like more information you can request a copy of the register.